

CREATION and PRESENTATION Grant Program

FULL Year Application Guidelines

Fiscal Year 2016

Wisconsin Arts Board - FY16 Creation and Presentation Program Guidelines

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THE WISCONSIN ARTS BOARD

Mission

Created in 1973, the Wisconsin Arts Board is the state agency that nurtures creativity, cultivates expression, promotes the arts, supports the arts in education, stimulates community and economic development and serves as a resource for people of every culture and heritage. This mission is encapsulated in our positioning statement: **Creativity. Culture. Community. Commerce.**

The Arts Board fulfills this mission by communicating the vital role that the arts play in our state's economy and quality of life, and by providing funds, services, and information to artists, arts organizations, educational institutions, communities, and all other interested citizens of the state. It supports the work of arts organizations and artists with funds from the citizens of Wisconsin through a biennial state appropriation by the Wisconsin State Legislature and annual funding from the National Endowment for the Arts, a federal agency.

Board and Staff Members

The Arts Board is governed by a Board of 15 members appointed by the Governor to serve three-year terms. Board members are Wisconsin citizens recognized for their accomplishments in the arts, humanities, business, education or public service. The Board includes members from urban and rural areas across the state and from diverse racial, economic and cultural backgrounds.

The Board sets the mission and goals for the agency, evaluates the Arts Board's progress toward these goals, formulates policy, and makes the final decisions on the use of funds. The Board has final authority in granting funds. The members meet a minimum of four times per year, and all meetings are open to the public. The Arts Board's staff implements Board policy, administers the Board's initiatives, partnerships and funding programs, and provides assistance to the state's communities through its work with the state's creative industries – primarily including arts organizations, artists, and arts programs.

Contact

Mailing: Wisconsin Arts Board

PO Box 8690

Madison, WI 53708

Physical Location: 201 West Washington Ave

2nd Floor

Madison, WI 53703

Phone: 608-266-0190

Email: artsboard@wisconsin.gov
Web: www.artsboard@wisconsin.gov

Facebook: https://www.facebook.com/WisconsinArtsBoard

Twitter: @WIArtsBoard

CREATION AND PRESENTATION GRANTS PROGRAM

Purpose

The arts play an important role in the lives of every person in Wisconsin. All communities benefit from participating, experiencing, sharing and learning through the arts. Funding from this program supports organizations that provide essential arts programming to their communities and are integral to their communities' cultural legacies. Through direct financial support of ongoing programming by arts organizations, the Arts Board sustains the vitality of Wisconsin culturally, educationally and economically.

Creation and Presentation grants provide artistic program and operational support to established nonprofit arts organizations that have art at the core of their mission, that create or present ongoing arts programming that makes a significant local, regional, or statewide impact on the cultural life of Wisconsin, and that further the Arts Board's community development and arts education goals (see Goals 1 and 2 in the Arts Board's strategic plan).

The program supports 501(c)(3) nonprofit arts organizations with strong operations - including stable management, ongoing assessment and evaluation, high artistic quality, and programming appropriate to the communities they serve. These grants also fund overall operating support for eligible arts programs of tribal governments and universities. In these cases, the organizations will use either government or university nonprofit status.

Applicants to this program may not apply to the Creative Communities Grants Program.

This is a multi-year grant program wherein applicants will submit a full application in their designated year, and interim applications in the other three years of the cycle.

Full Year Applicants in Fiscal Year 2016 (FY16)

FY16 grants support activities in Fiscal Year 2016 (July 1, 2015 - June 30, 2016). In FY16, applicants in the following category will submit full applications: Presenting Organizations.

Applicants in all other categories will submit interim applications this year.

Important Note: New applicants to the program – those that did not received a FY15 Creation and Presentation grant award in the last fiscal year – <u>are eligible</u> to submit a full application this year, regardless of their discipline. Please contact Arts Board staff *prior* to applying.

Click here to see the extended timeline for full application submission by category.

Funding

The program is designed to provide grant amounts that are as consistent as possible from year to year to those applicants that continue to meet eligibility requirements – always dependant on the number of applicants and the availability of funds. If the applicant pool remains consistent, the quality of the applications remains high, and the Arts Board's grant budget remains consistent, the award amounts should be consistent between the full year award and the subsequent interim year awards. Likewise, if the funding for the program increases, the award amounts will increase.

Funding Amounts

Grant amounts in the Creation and Presentation program are determined by a formula that takes into account the peer advisory grant application review panel's score, the organization's average operating revenue (based on the budget average of the three most recently completed fiscal years), the number of eligible applicants in the pool, and the amount of funding available for the program. Awards will vary according to the Arts Board's formula and allocation from the state legislature. Grants will not exceed 25% of the average of an applicant's last three years' operating revenue. The minimum grant given in this program will be \$2,000.

Applicant Board Involvement: Articulating the Public Value of Creation and Presentation Grants

The grantee will be accountable and responsive to the Wisconsin Legislature by validating the value of state and federal investment in the arts to the community that the grantee serves. Please note: This validation will occur in the form of education, not lobbying. To do so, the grantee will appoint a board member annually who will a) ensure that the organization articulates a message to its community and to the legislature regarding the value that it provides to its community; and b) will notify its entire board about the following required activities related to the Creation and Presentation grant, and the impact of these required activities on their duties as board members.

Required activities:

- Annually, **send a letter** to the organization's State Representative, State Senator, and the Governor discussing the importance of the arts to Wisconsin's economy and quality of life, describing specifically how this Creation and Presentation grant has affected the organization, and describing specifically the value that the grant has allowed the organization to provide to the community it serves and its thanks for that. Keep a copy of these letters in the organization's files and share a copy with the Arts Board. (Sample letters and invitations are available on the Arts Board's Creation & Presentation web page.)
- At least annually, **send personal invitations** to the organization's State Representative and State Senator to attend, participate in programming, or interact with audiences and staff of the organization. Keep a copy of these invitations in the organization's files and share a copy with the Arts Board. (Sample letters and invitations are available on the Arts Board's Creation & Presentation web page.)

Encouraged activity:

• Annually, **meet with** the organization's State Representative and State Senator to discuss the public value of this state funding for the organization and its community. Meet with local staff members of the organization's U.S. Congressional representatives if there is an office in the vicinity.

Please note: The above actions help educate legislators and do not constitute lobbying. Grantees should call Arts Board staff with any questions about this distinction.

Goals of the Creation and Presentation Grants Program:

- to promote and sustain art of the highest artistic quality;
- to promote and sustain organizational and financial stability;
- to ensure appropriate organizational planning, ongoing assessment and evaluation, community input, and sound promotion as approaches to increasing the effectiveness of arts organizations;
- to increase local, regional, and statewide leadership among arts organizations in WI;

(Goals continued:)

- to increase audience participation in, and appreciation of, programs created and presented by Wisconsin arts organizations;
- to help arts organizations articulate the value of the work that they do and the impact of that work on community and economic development to their local and state officials and to the people in their community;
- to encourage arts organizations to work to enhance arts education efforts in their community.

These goals are essential to the long-term vitality of arts organizations.

Public Service Activity Requirement

Section 41.56 of the Wisconsin Statutes requires that each Arts Board grant recipient perform a public service activity no earlier than July 1 and no later than June 30 of the fiscal year for which the grant is awarded. Public service activities include, but are not limited to the following: an exhibition, a performance, a publication, a lecture/demonstration, a workshop, a residency, or a media presentation. A fee for admission or publication may be charged. The activity should increase the public's awareness of Wisconsin's artists and artistic resources, the economic impact of the arts, the importance of formal K-12 arts education for our children, or the importance of life-long learning in the arts.

To fulfill this requirement, organizations must:

- make a public announcement of the activity that is designed to reach as many members of the community as possible;
- ensure that the activity relates clearly to the general artistic programming supported by the Creation and Presentation grant; and
- conduct the activity within Wisconsin in a public facility that is accessible to persons with disabilities.

Who May Apply

Basic Eligibility Requirements

Applicants must fulfill **all** of the following conditions to be eligible for this program:

- have a record of consistent artistic activities for at least the three consecutive years prior to application;
- have as a primary purpose the creation/production or presentation of artistic performances that benefit the general interested public;
- demonstrate community participation in the program planning;
- match each dollar of Arts Board support with at least one dollar of public (non-state) or private funds;
- be incorporated in and conduct business in Wisconsin in order to apply for support (Organizations are required to provide proof of incorporation and activity in Wisconsin before applications are reviewed or funds awarded.);
- hold tax-exempt status from federal income tax under Section 501(c)(3) of the
 Internal Revenue Code and must qualify as a charitable organization under Section
 170(c) of the Internal Revenue Code of 1986 as amended; have a Federal
 Identification Number, assigned by the Internal Revenue Service;
- have a DUNS number. For more information regarding this financial history "DUNS" number, and the reason why applicants need one, click here, and for instructions on how to apply for a number via the internet, click here. Please allow six weeks (thirty business days) for a number to be assigned via the internet. If a Creation and Presentation grant applicant can show that it has applied for this

number prior to submitting its application—even if that number has not yet been received—then the application will be accepted for review. Please note: Dun and Bradstreet sales people may follow up and seek to sell their products and services to your organization. Applicants are under no obligation to purchase anything; this is simply standard procedure on their part.

 For Colleges, Universities, and Units of Tribal or Local Government including Public Schools:

The Arts Board does support programs that fall under the auspices of these organizations, provided those programs involve the local community in planning, execution, and participation. These applicants must demonstrate that their programming reaches the general public in addition to an academic audience. (This can be shown through financial support from sources beyond the school such as local corporations, businesses, individuals, and foundations; through its audience and participant evaluation statistics; or through board, advisory or steering committee composition that includes community members.)

Performing Arts Series, Galleries/Museums and Art Film Series that are ongoing and a part of colleges, universities, or public schools are eligible. Grants are based on the arts program's budget, not the overall university/college/school budget. Indirect costs may be shown as in-kind, but not as part of the cash budget/match. No administrative fee for this grant may be charged to the grant or to the program's budget by the university/college/school.

For "Presenting Organization" applicants only:

(Note: A presenting organization is defined as an organization that serves its community primarily by brokering relationships between touring performing artists and the presenter's community. It does so by acting as the catalyst to bring those artists from outside of the presenter's community into that community, to perform in concerts and/or residencies.) The applicant must present four or more performances annually by professional touring artists who reside outside of the presenting organization's community in a series that is locally planned.

First time applicants

Organizations that have never applied to the Creation and Presentation Grant Program previously must notify the Arts Board staff of their intent to apply by October 1. Notification should be in the form of an email to artsboard@wisconsin.gov.

Eligibility Alternatives:

The Arts Board provides funding to fourteen local cultural organizations located in fourteen communities around the state. These partner organizations match and "re-grant" Arts Board funds to arts projects in their service areas. We encourage you to contact a Wisconsin ReGranting Partner, especially if your organization does not meet the above criteria. Click here to view the list of those partners. Please note: If you receive an Arts Board grant and decide to apply to a ReGranting partner as well, ReGranting partner organizations will not fund the same expenses that an Arts Board grant supports, nor can Arts Board funds act as a match for a ReGranting partner's grant.

Who May Not Apply

- Historical societies;
- Humanities organizations;
- General, non-arts museums;
- Public or private college or university programs that do not directly serve the community beyond the campus;

- Public or private schools that do not have a community-run performing arts series;
- Public radio or television stations;
- Libraries;
- Arts organizations that have delinquent final reports due to the Arts Board; or
- Arts organizations that plan to apply to the Arts Board's Creative Communities grants program.

Types of Activities Funded

The Creation and Presentation grants program provides grants to organizations for annual arts programming. Repeated events, such as a yearly multi-day festival, are eligible. The program supports organizations that offer broad-based arts programming in any discipline (multi-arts, performing arts, literature, folk and traditional arts, visual arts). Specific activities include:

- General operating expenses;
- Artistic and technical/production personnel (staff) expenses;
- Outside (non-staff) artistic fees and services;
- Marketing/promotional expenses;
- Artistic space rental/expenditures;
- Production/exhibition expenses;
- Acquisition of artwork.

Examples of Eligible Activities

- A theater presents multiple productions and educational programming throughout the year including residencies.
- A museum or gallery presents multiple exhibitions, educational programming, publications, and community arts events throughout the year.
- A performing arts center presents a series of dance, music and theater performances, including residencies, from September through May.
- A literary organization presents contemporary literature in a series of readings, and produces a series of literary journals featuring contemporary Wisconsin writers.
- A university department offers a statewide annual art film and video festival for community and university audiences.

Types of Activities Not Funded

In general, the Arts Board does not fund the following nor can the direct dollar for dollar match for Arts Board funds be used for these expenses:

- Capital equipment (items costing more than \$5,000 with a useful life of more than one year) or capital expenditures, e.g., renovation of existing facilities;
- Benefit/fundraiser activities;
- Cash prizes or awards;
- Competitions;
- Deficits incurred from past activities;
- Individual tuition;
- Activities for which academic credit is given;
- Curriculum expansion;
- Out-of-state travel;
- Hospitality expenses, i.e. entertainment, refreshments or food at receptions, parties, gallery openings;
- Activities that have already been completed by the beginning of the grant period;
- Activities that have a religious purpose;
- Lobbyists' payments;
- Activities not open to the general public.

Grant Award Determination

Grant amounts in the Creation and Presentation program are determined by a formula that takes into account the peer advisory grant application review panel's score, the organization's average operating revenue (based on the budget average of the three most recently completed fiscal years), the number of eligible applicants in the pool, and the amount of funding available for the program. Awards will vary according to the Arts Board's formula and allocation from the state legislature. Grants will not exceed 25% of the average of an applicant's last three years' operating revenue. The minimum grant given in this program will be \$2,000.

Matching Requirements

All Creation and Presentation grants require at least a 1:1 cash match. In-kind goods and services may not be used to match Arts Board funds through this program, but are useful to include in the application as an indication of community support.

THE GRANTING PROCESS

The following information relates to the application process of the Arts Board and to the subsequent procedures once an award has been made. Please read all guidelines carefully prior to submitting an application.

Deadlines

- October 1, 2015 Intent to Apply deadline; organizations applying for the first time must contact Arts Board staff
- October 15, 2015 (3:00 pm) eGrant online application deadline
- October 16, 2015 Support Material deadline
 - 3:00 pm deadline for dropbox material to be shared with <u>artsboard@wisconsin.gov</u> AND
 - o Postmark deadline for print material OR deadline for hand delivered print material

Intent to Apply

Organizations that have never applied to the Creation and Presentation Grant Program previously must notify the Arts Board staff of their intent to apply by October 1. Notification should be in the form of an email to artsboard@wisconsin.gov.

Grant Proposal Writing Assistance

The Arts Board staff is available for grant proposal writing assistance throughout the year. The staff can explain and clarify eligibility requirements, review criteria, and definitions. The staff can also discuss proposals and alternative ideas. Discussions with the staff, however, do not influence funding decisions. Call (608) 266-0190 weekdays between 7:45am-4:30pm for assistance, or email artsboard@wisconsin.gov.

Preparing Applications

A completed Creation and Presentation grant application must be submitted online using the Arts Board's eGrant system by **3pm on October 15, 2015**. At that time, the system will lock and no further changes can be made to the application. The required hard copy application material must be sent to the Arts Board and postmarked no later than the next day of business.

All applicants are encouraged to submit a final draft **application review** request at least one week before the final deadline date. A final review consists of a simple check of the application material for completeness by Arts Board staff members. To submit a draft for review, simply email a request for review (including the name of your organization) to artsboard@wisconsin.gov. Applicants may also request a draft **narrative review** by Arts Board staff, anytime up to two weeks in advance of the application deadline. Staff may suggest ways to strengthen the narrative in this review.

Please note: receiving staff assistance does not guarantee funding.

APPLICATION PROCESS

Note: Vital links are embedded in the following instructions. Please review the instructions electronically in order to access these links.

Submitting the Electronic Application (eGrant)

- 1. Go to the Arts Board's <u>Creation and Presentation web page</u>.
- 2. Read the information there.
- 3. Read the "tips" section for using eGrant.
- 4. Go to the WAB's eGrant site.
- 5. New applicant organizations only: Create an eGrant account.
- 6. Log onto eGrant and follow eGrant instructions through the application process.
- 7. Deadline for eGrant submission is 3 pm on October 15, 2015.
- 8. Deadline for submitting required support material through Dropbox is 3 pm on Oct. 16.
- 9. Deadline for submitting required hard copy support documentation is Oct. 16.

Submitting the Application Hard Copy Materials By Mail

After uploading support material to dropbox electronically (see p. 13 for instructions), send one hard copy set of all of the required print materials (including your narrative) via the US Postal Service or other delivery service. To determine which print materials your organization is required to send, please refer to the appropriate checklist at the end of these guidelines. Order materials of the set that you send in the same order as they are listed within the checklist.

To provide applicants with a little more time to gather the required material, all paper documents must be submitted in one package and postmarked or hand delivered by October 16, 2015, one day after the eGrant deadline, to:

Wisconsin Arts Board

PO Box 8690

Madison, WI 53708.

Hand delivered applications as well as those sent via FedEx/UPS/etc. should go to Wisconsin Arts Board, Second Floor, 201 W. Washington Ave., Madison, 53703.

Late or incomplete application packets will not be accepted. It is the responsibility of the applicant to have proof of mailing for all materials mailed to the Arts Board. Applicants must keep copies of everything that is sent.

Full Year Applications

All paper materials should be *copied back-to-back* and secured with clips. Please, no binders, folders, or three-hole punching.

Note: Located at the end of the .pdf that generates once you submit the eGrant application, **contracts** must have an original signature; **checklists** must be filled out in pen.

SUPPORT MATERIALS

The **checklists** of required support materials are located at the end of these Guidelines and identify which support materials are required as part of the application package. Checklists will assist applicants in gathering and organizing electronic and hard copy materials.

The size of the applicant's organizational budget will determine which checklist to use.

Small organizations (revenue under \$225,000): Checklist on p. 22

Mid-size organizations (revenue between \$225,000 & \$700,000): Checklist on p. 24

Large organizations (revenue above \$700,000): Checklist on p. 26

When submitting your electronic support materials via Dropbox, it is critical that you number and title the documents according to the following instructions. Once you have your Dropbox account (see p. 13 of these guidelines) click <a href="https://example.com/here/beauty-files/bas

Titling and Numbering Support Material PDF Documents

Prior to Uploading Them to Dropbox

All material should be in .pdf format whenever possible. Each piece of support material must be numbered and titled as follows, in order for the review panelists to be able to locate the material easily within Dropbox – although your organization's full name should replace the generic "ABC Arts Organization" that is used in the examples below.

Note: The following example list is comprehensive and may include some materials that are optional for your organization. If you skip an item that is optional for your organization (see the checklist section for your requirements), continue to use the number assigned below to the item that is next in your list.

- 1 ABC Arts Organization FY16 C&P Narrative
- 2_ ABC Arts Organization FY16 C&P Worksample (not required for Presenting Organizations)
- 3_ ABC Arts Organization FY16 C&P Required Financial Documentation
- 4_ ABC Arts Organization FY16 C&P Board List
- 5_ ABC Arts Organization FY16 C&P Staff List
- 6 ABC Arts Organization FY16 C&P Key Bios
- 7 ABC Arts Organization FY16 C&P Mission
- 8_ ABC Arts Organization FY16 C&P Organizational History
- 9_ ABC Arts Organization FY16 C&P Community Demographics
- 10 ABC Arts Organization FY16 C&P Community Description
- 11 ABC Arts Organization FY16 C&P Last Season Brochure
- 12_ ABC Arts Organization FY16 C&P Current Season Brochure
- 13_ ABC Arts Organization FY16 C&P Letter from Significant Partner
- 14_ ABC Arts Organization FY16 C&P Organizational Plan
- 15 ABC Arts Organization FY16 C&P Evaluation Tool(s)
- 16 ABC Arts Organization FY16 C&P Educational Tool(s)
- 17 ABC Arts Organization FY16 C&P Marketing Plan Synopsis
- 18_ ABC Arts Organization FY16 C&P Annual Report
- 19_ ABC Arts Organization FY16 C&P Critical Review
- 20_ ABC Arts Organization FY16 C&P Exhibition Catalog
- 21_ ABC Arts Organization FY16 C&P Newsletter
- 22_ ABC Arts Organization FY16 C&P IRS Proof of Nonprofit Status

Required of all except new applicants:

- 23_ ABC Arts Organization FY15 Final Report Narrative Summary
- 24 ABC Arts Organization FY15 Final Report Image #1
- 25_ABC Arts Organization FY15 Final Report Image #2
- 26_ABC Arts Organization FY15 Final Report Image #3
- 27 ABC Arts Organization FY15 Final Report Image Descriptions
- 28 ABC Arts Organization FY15 Final Report Letter copies

Submitting the Application Support Materials via Dropbox (deadline 3 pm 10/16/15)

Step 1

Uploading Support Materials into Dropbox:

Work samples (digital images, videos and audio tracks/mp3 files), and all other materials that support your application should be submitted by using www.Dropbox.com.

Applicants will upload files to a folder in Dropbox and then share that folder with the Arts Board.

Here's how:

- If your organization does not already utilize a Dropbox account, create a free account for your organization at www.dropbox.com/register.
 - (Personal dropbox accounts are not acceptable for this process.)
- 2. Once your Dropbox account has been created, go to the Dropbox home screen at www.dropbox.com.
- 3. Click on the icon of the folder with a green (+), "New folder," at the top of the screen.
- Title your new folder with your organization's complete name (no acronyms please), followed by your discipline (Dance, Theater, Presenting, etc.). For example: "Applicant Name_music."
- 5. Once this folder has been created, click on this folder to open it.
- 6. Click the icon of the paper with a blue arrow, "Upload", at the top of the screen.
- 7. Click "Choose a file."
- 8. Select your file from your computer, making sure that the file is in pdf format, and that it is numbered and titled according to the instructions on p. 12 of these guidelines.
- 9. Repeat for all files you upload.

Step 2.

Sharing Dropbox Folder with the Arts Board

- Once you have created your new folder and have uploaded all desired files (all of which should be in pdf format, except the work sample and final report images), return to your Dropbox home Screen by clicking on the name Dropbox or the blue box icon next to it at the top of the page.
- 2. Click on the side bar tab, "Sharing."
- 3. Click "New shared folder."
- 4. Click "Existing folder."
- 5. Select your folder from the list that appears.
- Type in <u>artsboard@wisconsin.gov</u> in the invitee field of the next window that appears.
- 7. Enter your organization's name and Creation and Presentation subcategory (Dance, Theater, Presenting, etc.) in the Message field.
- 8. Uncheck the "Allow members to invite other people" check box.
- 9. Click "Share folder."
- 10. Click here to see Illustrated Steps.

Required Financial Documentation

For applicants that received a FY15 Creation and Presentation grant:

- Very small organizations (budget revenues of \$50,000 and lower) that are only required to submit IRS Form 990-N must submit one copy of the organization's operational budget (revenues and expenses) from the most recently completed fiscal year.
- College/university/school applicants must submit one copy of the relevant arts program's budget (not the university's entire budget) from the most recently completed fiscal year.
- All other organizations must make certain that the IRS Form 990 from their most recently completed fiscal year is available on Guidestar.com. Alternatively, the applicant can include an electronic copy of that IRS Form 990 as part of its application support materials.
 - In cases where the IRS Form 990 from the applicant's most recently completed fiscal year is not yet submitted to the IRS by this application deadline, then applicants should use the IRS Form 990 from the previous year. Applicants should then include the numbers from that previous year, and the two years preceding it, in Section B of the eGrant application form. As always, call the WAB staff with any questions.
 - Note: Large organizations (revenue over \$700,000) must <u>also</u> submit a copy of their most recent financial audit report/audit review/Financial Statement Review.
 - Please be sure to explain any differences between the total revenue and total expenses provided in your audit, and the total revenue and total expenses provided in your IRS Form 990.
 - Be sure that the numbers that you provide in Section E of the eGrant application form for total revenue and total expense match the numbers in the relevant IRS Form 990s.

For new applicants to the Creation and Presentation program:

 New applicants must submit the appropriate financial documentation (see above) from the <u>three</u> most recently completed fiscal years. Failure to submit this financial documentation will result in an ineligible application.

Work Sample Materials

Presenting Organization applicants do not submit work samples.

Final Report Summary for Full Year Applicants

In order to simplify the reporting process for Creation and Presentation grant recipients, the final report for the previous year's grant is now contained within the current year's application support materials as follows.

- 1. Full Year applicants will upload to Dropbox a document containing their FY15 Final Report Summary, wherein they copy the following questions and provide the answers in no more than two pages:
 - a. Our FY15 Creation and Presentation (C&P) grant award was \$_____.
 - b. What did the grant allow us to do that we would not otherwise have done?

c. Below is(are) the specific expense item(s) on which our organization spent its FY15 WAB grant funds, and the amount spent from the grant award for that expense (each of those expenses). *Example:*

Expense Item:

Amount of C&P grant funds spent on that item:

Musicians fees for Spree concert on 3/3/15 \$1,000

- d. Did we have any significant board or staff turnover during the grant period? (If so, please describe.)
- e. Opportunities that we provided to involve legislators further in our activities, such as inviting them to join one of our board members at a specific educational outreach activity, etc. included _______.
- 2. Applicants will upload to Dropbox three high quality jpg images that illustrate your artistic activities from the time period covered by the FY15 grant.
 - a. In a separate document, include a short description for each image of the subject matter, the date the image was taken, and the photographer's name.
 - b. Note that by submitting these images, you agree that you have obtained permission to take and share these images for documentation purposes; and that you give permission to the Wisconsin Arts Board to use these images in our reports and electronic media.
- 3. In a separate document uploaded to Dropbox, applicants will include a copy of one of the letters sent to legislators and Governor acknowledging their support of the Wisconsin Arts Board and thanking them for this grant. Also:
 - a. Include a copy of one of the invitations that you sent to your legislators and Governor (if different than the acknowledgement letter) to attend/participate in your programs.
 - b. If applicable, include a copy of one of the letters that you sent to Wisconsin's U.S. Senators and your organization's U.S. Congressperson.

IMPORTANT: If a grant recipient chooses not to apply to the Creation and Presentation program next year, that applicant must submit a **separate final report**. The grantee should contact WAB staff immediately.

Application Evaluation Criteria

The peer review panel will evaluate each full year application based on the purpose and goals of the Creation and Presentation program, and specifically on the following four criteria areas:

- 1. <u>Artistic/Educational/Cultural Value</u> ("What have you done?") (The highest score for this category is 25 points.)
 - Activities to date in the current and most recently completed fiscal year demonstrate artistic, cultural and/or educational value for the community being served.
 - Activities to date in the current and most recently completed fiscal years advance the organization's artistic mission.
 - Programming continues to evolve and demonstrate creativity.
 - Qualified persons, including board, staff (when applicable), and community members, are involved in the design and implementation of activities.
 - If applicable, lifelong learning activities are appropriate to the community that the applicant serves.

• If applicable, Kindergarten–12th grade in-school educational programming meets the Wisconsin Department of Public Instruction's Arts Education Standards in one or more of the following areas: art and design education, dance, literary (within the English language arts standards), music, or theater.

2. <u>Organizational and Financial Management</u> ("How did you do it?")

(The highest score for this category is 25 points.)

- Applicant demonstrates ability to complete quality programming.
- Appropriate persons, including staff (when applicable), board and committee members, are involved and have clearly defined roles.
- Past budgets correlate to the applicant's narrative.
- Broad base of financial support includes public and private sources.
- Applicant demonstrates ability to develop and manage resources appropriately. If there is a deficit, applicant has a plan to reduce it.

3. <u>Community Participation & Accessibility</u> ("What difference did you make?") (The highest score for this category is 25 points.)

- Activities address the community's artistic, educational, economic and/or social needs.
- Activities indicate understanding of and responsiveness to the <u>diverse</u> interests and needs of the community.
- Applicant has forged partnerships with a variety of public and private organizations, the quality and number of which is appropriate to the size of the applicant organization.
- Applicant has taken appropriate steps to broaden, deepen and/or diversify participation in its activities.
- Applicant has shown that audience participation in and/or appreciation of its programs has increased over the past two years.
- Applicant has identified and minimized barriers to participation in its activities.
- Applicant acts as an advocate for the public value of the arts in the community, and articulates the value of the organization's work.

4. Planning, Evaluation and Documentation ("How did you know?")

(The highest score for this category is 25 points.)

- Planning procedures are comprehensive and clearly described.
- Appropriate persons, including board, staff (when applicable), artists and community members, are involved in planning, documentation and evaluation and have clearly defined roles.
- Organization engages in appropriate planning that addresses artistic, educational and community development goals.
- For organizations with budgets of more than \$225,000: Organization engages in short- and long-range planning that addresses artistic, educational and community development goals, with clearly defined strategies and a budget for achieving those goals.
- Evaluation strategies are appropriate for the participants and the activity; results are
 used to guide current and future planning and programming. (Click here for a list of
 sample evaluation tools.)
- For organizations with budgets of more than \$225,000: An appropriate marketing/ promotional plan is outlined.
- The organization is involved in its community in a leadership role and participates in dialog and networking among its statewide, regional, national, or international peers.

Narrative Questions

The eGrant application will instruct applicants to upload a word document that addresses each of the following questions. Applicants are strongly encouraged to review the list of "elements to consider" that is included for each question there as well.

The length/page limit of the narrative depends upon the organization's budget size. **Small** organizations (revenue under \$225,000): **Mid-size** organizations (revenue between \$225,000 & \$700,000): **Large** organizations (revenue above \$700,000):

Up to 5 pages maximum

Up to 6 pages maximum

1. What Have You Done?

Briefly describe your organization in concrete terms:

- o How many events do you produce/present each year (not including rentals)?
- Do you pay the vast majority of the artists who perform in your productions or whose work you exhibit?
- o How many administrative staff people do you pay, if any?
- How many board/advisory committee members do you have and how often do they meet?
- Provide an overview of your work to date over your three most recently completed fiscal years.

2. How Did You Do It?

Describe your organization's strengths and weaknesses, as well as the opportunities and threats that might affect your organization.

3. What Difference Did You Make?

Describe your organization's public value to your community members, and your efforts to broaden, deepen and/or diversify participation in your activities.

4. How Did You Know?

Describe the ways in which your organization plans, and then evaluates, its work as an arts organization.

Review Process

The Arts Board uses peer advisory panels to review grant applications and make recommendations for the Board's consideration. The Board, in turn, makes final funding decisions. The Arts Board strives to select panelists who represent various geographic areas and diverse aesthetic and cultural perspectives. The panels, chaired by members of the Board who serve as non-voting facilitators, are comprised of arts administrators, artists, educators and other professionals and volunteers knowledgeable in the arts. Membership on panels rotates so applicants should not assume that the panelists have any prior knowledge of the applicant. Note:

- The information provided in the application is the principal source of information for panel review. Therefore, applications should be clear, complete, concise, and compelling in presenting all information.
- The responsibility for making a compelling case for state government support rests entirely with the applicant.
- Only the information required or suggested by the Arts Board will be presented to the panel. Applicants must adhere to support material and work sample limits.
- The panel may recommend little or no support if information is missing, incorrect, or unclear.

Steps of the Review Process

- 1. Arts Board staff reviews applications to determine compliance with basic eligibility requirements.
- 2. Copies of the applications are provided to the peer advisory panel which is comprised of 5 panelists, and chaired by a member of the Board who serves as a nonvoting facilitator. Panelists' names will not be released to the public until the day of the panel meeting, as exempted from the open meeting law according to Wisconsin Statutes s.19.85(1)(e).
- 3. Panelists review all applications prior to the panel meeting. In addition, each panelist is assigned specific applications to study in-depth and present during the meeting. Panelists are instructed not to contact or discuss pending applications with applicants prior to the panel meeting.
- 4. Panel meeting arrangements are made, to be held in Madison over a one-and-a-half-day period in November, and open to the public. Applicants are encouraged to attend.
- 5. At the panel meetings, panelists score applications based on evaluation criteria established by the Board (see Application Evaluation Criteria on pp. 15-16 of these quidelines). The panel makes qualitative recommendations to the Board.
- 6. The recommendations of the peer advisory panel are reviewed and accepted or denied by the Board members prior to making all awards.

Funding Process

The Arts Board uses a formula to determine funding for Creation and Presentation grants. The formula takes into account the peer advisory grant application review panel's score, the organization's average operating revenue (based on the budget average of the three most recently completed fiscal years), the number of eligible applicants in the pool, and the amount of funding available for the program. For Interim Year applications, grants will be awarded in approximately the same amount as the previous year, pending available funds. Grants will not exceed 25% of the average of an applicant's last three years' operating revenue. The minimum grant given in this program will be \$2,000.

Grant Contract

The grant award agreement/service contract is part of the application form. This saves time and resources for both applicant and the Arts Board, and allows the Arts Board to mail the grant check as soon as possible after the board votes on panel recommendations, without waiting for additional paper-work from the applicant. The terms and conditions included in the grant award agreement/service contract are here.

Timeline

Intent to Apply submitted (first time applicants only) -	October 1, 2015
Draft application submitted for narrative review (optional) -	October 1, 2015
Draft application submitted for general review (optional) -	October 8, 2015
Final eGrant application deadline -	October 15, 2015
Dropbox and Postmark deadline for required hard copy Support Materials and Application -	October 16, 2015
Panel Meetings -	November, 2015
Arts Board Grant Determination Meeting -	December 4, 2015
Grant award announcement (via email) -	December 14, 2015 (approximate)

Check mailed -	December 21, 2015 (approximate)
Activities on which grant can be spent begin (no earlier than) -	July 1, 2015
Activities on which grant can be spent end (no later than) -	June 30, 2016
The Final Report for this FY16 grant is part of next year's FY17 Creation and Presentation application. Deadline -	October 15, 2016

Acknowledgment of Arts Board Support

Each grantee must give credit for grant-supported activities in all printed, online, and broadcast promotion, publicity, advertising, and printed programs by including the following credit line: "This (project/performance/exhibit/event) was supported in part by a grant from the Wisconsin Arts Board with funds from the State of Wisconsin and the National Endowment for the Arts." The Wisconsin Arts Board logo must also be used on the grantee's website and in all printed materials. A camera-ready copy of the logo can be found on our website, together with specific size and color requirements. In order to demonstrate the public value of the partnership between the Arts Board and the grantee through this grant, the Arts Board requests that grantees place the logo on their website's home page. If that is in conflict with the policy of the grantee organization, place it where mention of funded activities occurs.

In addition, applicants are required to inform their State Representative, State Senator and the Governor of the importance of the arts to Wisconsin's economy and quality of life – especially of those activities funded by this grant. See "Articulating the Public Value of Creation and Presentation Grants" on page 5 of these guidelines.

Final Report Requirements

A Final Report must be submitted for this grant. For most applicants, the next year's application will include the final report. However, for those which do not choose to submit a Creation and Presentation grant application in the year following receipt of a grant, a separate final report is required – in this case, by July 31, 2016. Please contact Arts Board staff for more information.

Retention of Records

Grant recipients may be subject to an audit by the Arts Board or the National Endowment for the Arts. Organizations must retain financial records, including supporting documents, and all other information pertinent to an Arts Board grant for six years after the receipt of the award. This includes invoices, canceled checks, receipts, itemization of in-kind contributions, and general ledger records.

Accessibility, Compliance, and Documentation

All Wisconsinites should have access to the arts, both as audience members and artists. In order to comply with state and federal laws prohibiting the Wisconsin Arts Board, as a recipient of federal funds, from providing support to people or entities that discriminate against individuals with disabilities, each grantee is required to provide assurances that it will comply with Section 504 of the Rehabilitation Act of 1973 ("Section 504") and the Americans with Disabilities Act of 1990 ("ADA"), in making its programs and activities accessible to individuals with disabilities.

By signing the Arts Board application and contracts, grantees acknowledge that their programs, services, and facilities should be accessible to people with disabilities. Monies will not be granted and the Arts Board's endorsement or sponsorship will not be provided unless the applicants are able, upon request, to provide documentation of their efforts to be in compliance. Such documentation might include, but is not limited to, records of accessibility efforts completed to date, readily achievable facility access changes which have been accomplished, provision for maintaining accessibility features, training or education efforts designed to improve accessibility by individuals with disabilities, and efforts to involve such individuals in planning and achieving access to facilities and programs. Please visit the National Endowment for the Arts' website (www.nea.gov) for more information.

Affirmative Action Plan

The Arts Board encourages all organizations to be as inclusive as possible in their hiring practices. In addition to this, it is a requirement of the State of Wisconsin that organizations with ten or more employees that receive grants of \$25,000 or more must submit a written affirmative action plan acceptable under Wisconsin Statutes and Administrative Code within fifteen working days after the contract is awarded. Some exemptions apply. Arts Board staff will contact your organization should it be required to submit an affirmative action plan.

Appeals

The Arts Board recognizes that errors may occur in its application process and is committed to acknowledging any such errors and responding to rectify the effects of an error. The following appeals process enables applicants to identify these errors and omissions, and bring them to the attention of the Board, if the applicant can satisfactorily document that the application was misrepresented or improperly reviewed through no fault of the applicant.

Applicants may appeal the Board's funding decision only on the following grounds:

- a) The Arts Board has made a procedural error in handling the application; or
- b) A member of the staff, peer advisory review panel, or the Board violated the conflict of interest policy of the Board. Board decisions are subject to reversal or modification solely on these grounds.

The appeal must be made exclusively on the basis of materials submitted at the time of application. Changes in the applicant's situation after submittal cannot be considered. Evaluations of artistic quality or merit, including artistic excellence and leadership, the quality of the artistic activity, or the artistic work of an individual artist are not subject to appeal. The amount of the grant may not be appealed. No interpretation or judgment of relevant peer review panels may be appealed

Any appeal must be submitted in writing to the Arts Board's Chairperson and postmarked no later than thirty (30) calendar days after the sent date of the written notification of the Board's decision. The appeal letter should identify the error or omission and the effect such error had on the recommendation of the advisory panel.

The Board Chairperson will review each appeal in consultation with the Executive Director to determine whether grounds for an appeal exist based on the above criteria. If such grounds are determined to exist, the appeal will be forwarded to the Executive Committee of the Board for consideration. The Executive Committee will solicit staff comment, review records and otherwise seek information pertaining to the case, and then will formulate a recommendation for action to the entire Board. If the appeal is supported by the Board, funds will be awarded only if they are available.

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FY16 Creation and Presentation (C&P) Application Master Checklist: For <u>Small Organizations</u> (under \$225,000) submitting a <u>Full</u> Year Application

Checklist for Print Materials (postmark and hand delivery deadline for print materials is 10/16/15)

Signed and Dated Contract (last two pages of the eGrant Application Form pdf)	
Application Form pdf (pdf generated and printed from eGrant)	
Application Narrative	
Most Recent and Current Season/Exhibit Brochures (if you choose to submit these in hard copy instead of electronic versions)	
W-9 Form (from Arts Board <u>website</u>)	First time applicants

Checklist for Materials Unloaded to Dropbox (deadline for Dropbox Materials is 3 pm 10/16/15)

Ch	ecklist for Materials Uploaded to Dropbox (deadline for Dropbox Materia	IS IS 3 pm 10/16/15)
	Work sample - or document containing web link to work sample	All applicants <u>except</u> Presenting Organizations
	Application Narrative (copy of the Narrative that was uploaded to eGrant)	
	Required Financial Documentation (see <u>p.14</u> of the Guidelines) - IRS Form 990 from most recently completed fiscal year (<i>If most recent year's 990 is not available yet, submit the 990 from the prior year.</i>) - Organizations with budgets below \$50,000 that are only required to submit IRS Form 990-N, must submit one copy of the organization's operational budget (revenues and expenses) from the most recently completed fiscal year.	
	Board of Directors List - or document containing web link to the list	
	Staff Members List - or document containing web link to the list	Applicants with paid staff
	Key Artistic & Administration Personnel Biographical Paragraphs (2 pages)	
	Organizational Mission Statement - or document containing web link to the mission statement	
	History of Your Organization (one page) - or document containing web link to the history	
	Document containing link to Your Community's Demographics (one source is http://quickfacts.census.gov/qfd/states/55000.html)	
	Community Description (one paragraph that addresses what the demographics do not say about your community, current issues facing the community, etc., to deepen panel's understanding of your programming's value	
	Most Recent and Current Season/Exhibit Brochures (if you choose to submit electronic instead of hard copy)	
	Letter of Commitment from Significant Partner Organizations (see Glossary of Terms on C&P website); up to 3 letters may be submitted in one document	Applicants with Significant Partners only
	Organizational Plan (at least a one page summary of your organization's current goals and objectives)	
	Sample Evaluation Tool from Current or Most Recently Completed Season (survey form, notes from post-event meeting, etc.); click here for samples	
	IRS Proof of Nonprofit Status	First Time Applicants
	Final Report for FY15 C&P Grant (see p.14 of the Guidelines)	FY15 Grant Recipients only
	3 Final Report IMAGES and descriptions for FY15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only
	Final Report Letters to Legislators and Governor for FY 15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only

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Optional Support Materials Checklist

Small Organization Applicants may choose to Upload <u>up to four</u> of the following to Dropbox:

Up to 3 Examples of Educational Materials from Current or Most Recently Completed Season	
Marketing Plan (one page summary of your marketing plan)	
Annual Report	
Critical Review	
Exhibition Catalog	
Newsletter	

FY16 Creation and Presentation (C&P) Application Master Checklist: For <u>Mid-Size Organizations</u> (\$225,000 to \$700,000) submitting a <u>Full</u> Year Application

Checklist for Print Materials (postmark and hand delivery deadline for print materials is 10/16/15)

Signed and Dated Contract (last two pages of the eGrant Application Form pdf)	
Application Form pdf (pdf generated and printed from eGrant)	
Application Narrative	
Most Recent and Current Season/Exhibit Brochures (if you choose to submit these in hard copy instead of electronic versions)	
W-9 Form (from Arts Board <u>website</u>)	First time applicants

Checklist for Materials Uploaded to Dropbox (deadline for Dropbox Materials is 3 pm 10/16/15)

Work sample - or document containing web link to work sample	All applicants <u>except</u> Presenting Organizations
Application Narrative (copy of the Narrative that was uploaded to eGrant)	
Required Financial Documentation (see <u>p.14</u> of the Guidelines) - IRS Form 990 from most recently completed fiscal year If most recent year's 990 is not available yet, submit the 990 from the prior year.	
Board of Directors List - or document containing web link to the list	
Staff Members List - or document containing web link to the list	
Key Artistic & Administration Personnel Biographical Paragraphs (2 pages)	
Organizational Mission Statement - or document containing web link to the mission statement	
History of Your Organization (one page) - or document containing web link to the history	
Document containing link to Your Community's Demographics (one source is http://quickfacts.census.gov/qfd/states/55000.html)	
Community Description (one paragraph that addresses what the demographics do not say about your community, current issues facing the community, etc., to deepen panel's understanding of your programming's value	
Most Recent and Current Season/Exhibit Brochures (if you choose to submit electronic instead of hard copy)	
Letter of Commitment from Significant Partner Organizations (see Glossary of Terms on C&P website); up to 3 letters may be submitted in one document	Applicants with Significant Partners only
Organizational Plan - or document containing web link to the plan	
Up to 3 Sample Evaluation Tools from Current/Most Recent Season (survey, notes from post-event meeting, etc.) – or web links to the tools	
Up to 3 Samples of Educational Material from Current/Most Recent Season – or web links to the material	
Marketing Plan Synopsis (up to 4 pages total)	
IRS Proof of Nonprofit Status	First Time Applicants only
Final Report for FY15 C&P Grant (see p.14 of the Guidelines)	FY15 Grant Recipients only
3 Final Report IMAGES and descriptions for FY15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only
Final Report Letters to Legislators and Governor for FY 15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only

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Optional Support Materials Checklist

Mid-Size Organization Applicants may also choose to upload the following to Dropbox:

П	Annual Report – or document containing web link to the report	
	Critical Review – or document containing web link to the review	
H	Exhibition Catalog – or document containing web link to the online catalog	
	Newsletter – or document containing web link to the newsletter	

FY16 Creation and Presentation (C&P) Application Master Checklist:

For Large Organizations (\$700,000 and above) submitting a Full Year Application

Checklist for Print Materials (postmark and hand delivery deadline for print materials is 10/16/15)

Signed and Dated Contract (last two pages of the eGrant Application Form pdf)	
Application Form pdf (pdf generated and printed from eGrant)	
Application Narrative	
Most Recent and Current Season/Exhibit Brochures (if you choose to submit these in hard copy instead of electronic versions)	
W-9 Form (from Arts Board <u>website</u>)	First time applicants

<u>Ch</u>	ecklist for Materials Uploaded to Dropbox (deadline for Dropbox Materia	
	Work sample - or document containing web link to work sample	All applicants <u>except</u> Presenting Organizations
	Application Narrative (copy of the Narrative that was uploaded to eGrant)	
	Required Financial Documentation (p.14 of the Guidelines) - IRS Form 990 and audit report from most recently completed fiscal year* * Note – if 990 and/or audit is not yet available from most recently completed fiscal year, then submit the 990 and/or audit from the prior year. Please note that the submitted 990 and audit must be from the same fiscal year.	
	Board of Directors List - or document containing web link to the list	
	Staff Members List - or document containing web link to the list	
	Key Artistic & Administration Personnel Biographical Paragraphs (2 pages)	
	Organizational Mission Statement - or document containing web link to the mission statement	
	History of Your Organization (1 page) – or document containing link to history	
	Document containing link to Your Community's Demographics (one source is http://quickfacts.census.gov/qfd/states/55000.html)	
	Community Description (one paragraph that addresses what the demographics do not say about your community, current issues facing the community, etc., to deepen panel's understanding of your programming's value)	
	Most Recent and Current Season/Exhibit Brochures (if you choose to submit electronic instead of hard copy)	
	Letter of Commitment from Significant Partner Organizations (see Glossary of Terms on C&P website); up to 3 letters may be submitted in one document	Applicants with Significant Partners only
	Organizational Plan - or document containing web link to the plan	
	Up to 3 Sample Evaluation Tools from Current/Most Recent Season (survey, notes from post-event meeting, etc.) – or web links to the tools	
	Up to 3 Samples of Educational Material from Current/Most Recent Season – or web links to the material	
	Marketing Plan Synopsis (up to 4 pages total)	
	IRS Proof of Nonprofit Status	First Time Applicants only
	Final Report for FY15 C&P Grant (see p.14 of the Guidelines)	FY15 Grant Recipients only
	3 Final Report IMAGES and descriptions for FY15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only
	Final Report Letters to Legislators and Governor for FY 15 C&P Grant (see p.15 of the Guidelines)	FY15 Grant Recipients only

Optional Support Materials Checklist

Large Organization Applicants may also choose to upload the following to Dropbox:

Annual Report – or weblink to the report	
Critical Review – or weblink to the review	
Exhibition Catalog – or weblink to the online catalog	
Newsletter – or weblink to the newsletter	

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